

Cameron M. Wilson & Associates Agency Requirements

Thank you for your interest in doing business with Cameron M. Wilson & Associates. In order for us to facilitate writing business with your agency and keep our records up to date, we will require the following:

- Solicitors Agreement (attached)
- Agency Licenses for all states you are licensed to write in
- Producer/Individual Agent's Licenses
- Evidence of Error & Omissions Insurance
- Agency Profile Form (attached)

Please send the above information and forms to our office. Once it is received, we will have it signed internally and send you a copy.

You can email to: info@cameronwilson.cc

Fax to: 269.372.6305 or 1.800.391.2223

Mail to: 5988 Venture Park Drive

Kalamazoo, MI 49009

Thank you for providing this information and allowing us to help you place more business. Should you have any questions please do not hesitate to contact our office.

SOLICITOR AGREEMENT

This Agreement Between _____
_____ of _____ (Here-in-after called Solicitor) and Cameron
M. Wilson & Assoc. (Here-in-after called C.W.A.) made this _____ day of _____ 20____

WITNESSETH

Whereas, Solicitor desires to procure from time to time for his clients various coverages through the facilities of
C.W.A, and

Whereas, C.W.A. desires to make its facilities available to Solicitor in cases where the terms are mutually
agreeable. Now, therefore, the parties hereto agree as follows:

1. License of Solicitor

The Solicitor warrants and represents that he holds a Property and Liability License and is duly licensed by the laws of
the state (s) (copy attached) in which such risks are domiciled: Solicitor agrees to continue to be so licensed during the
duration of this agreement.

2. Solicitor Authority

a) Nothing contained in this agreement shall be construed to constitute Solicitor an agent for C.W.A. in any
respect and in accordance with the laws of the State of Michigan the Solicitor does not have the authority to make
representations on behalf of C.W.A. or to obligate C.W.A. ; to clients of Solicitor, to insurers repressed by C.W.A., or to any
other third party.

b) The Solicitor is authorized as an appointee of C.W.A. to solicit, receive, and transmit to C.W.A. proposals for insurance,
for acceptance or declination by C.W.A.

3. Payment of Premium

a) Solicitor agrees to pay C.W.A. all premiums in insurance written no later than 45 days after the end of the
month in which the business is written. The Solicitor shall not be entitled to credit for any cancellation until proof of such
cancellation satisfactory to C.W.A. shall have been furnished to C.W.A.

b) Solicitor specifically agrees that any extension of credit by him to his client or to any other person is solely at
his own risk, and he shall pay C.W.A. all sums when due whether collected by him or not.

c) The Solicitor is responsible for all additional premiums due as a result of audits and payable 45 days after the
end of the month in which the audit is received.

4. Commissions

a) C.W.A will allow Solicitor commissions at a rate to be determined.

b) It is agreed there will be no commission paid on policy fees or taxes added to the policy.

c) C.W.A. shall have a lien on all commissions due, or to become due to the Solicitor for all indebtedness due C.W.A. from the Solicitor, and may offset any such indebtedness against such commissions.

d) In the event of death or permanent disability, as defined under the Social Security Act of the U.S. Federal Government, C.W.A. agrees to pay renewal commissions to Solicitor or his heirs for a period of one (1) year.

5. Duration and Termination

a) This agreement may be terminated by Solicitor at any time however C.W.A. agrees to provide thirty (30) days written notice to the last known address of the Solicitor; or

b) This, agreement is subject to immediate termination by C.W.A. upon Solicitor’s breach of any provision of this contract including but not limited to: Solicitor’s failure to promptly turn over funds received hereunder in a timely manner, or the violation by Solicitor of statues or regulations of the State of Michigan.

6. Relationship Between Parties

a) The Solicitor shall act as an independent contractor and not as an employee, joint venture or partner of C.W.A. Nothing contained in this agreement shall be construed so as to create the relationship of employer and employee between C.W.A. and the Solicitor. The Solicitor may exercise his own discretion and judgment concerning the time and manner of performance of his services except that he shall at all times comply with the rules and regulations of C.W.A. The Solicitor shall be appointee and not an agent of any insurance company represented by C.W.A.

b) C.W.A shall not be responsible for Solicitor expenses of any kind or description.

c) In the event the Solicitor under this agreement is a Corporation it is further understood, agreed and guaranteed by the undersigned individual (s), principal stockholder (s) of said corporation. That all conditions of this agreement shall be binding upon them severally and jointly in the same manner as upon the corporation named as Solicitor.

The parties hereto, intending to be legally bound have affixed their hands and seals this _____ day of _____, 20_____.

Witness	Solicitor
Witness	Cameron M. Wilson & Assoc. President